



Discovia Merges with Lighthouse

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SEATTLE--(BUSINESS WIRE)--Lighthouse eDiscovery, a leader in technology-enabled ediscovery and consulting services, today announced that it has combined forces with Discovia, a rapidly growing ediscovery company. This newly formed company instantly becomes the largest organization in the industry focused purely on ensuring optimal use of technology for ediscovery, compliance and risk management. The combination, which will be led by Brian McManus, brings together two teams with deep legal and technology experience; shared histories as innovators in ediscovery automation, review efficiency solutions and best-practice workflows; and a laser focus on best-in-class quality and client experiences.

"Lighthouse has been fortunate to lead the market in organic growth rates by adding large, multinational clients to its roster over the last five years," said Brian McManus, chief executive officer of Lighthouse eDiscovery. "When presented with the opportunity to add an organization that was expanding quickly and organically similar to us, we knew we had to take a second look. We soon discovered that Discovia shared our core values and client-focused approach to service and quality, and had a client base that was complementary to ours. Although we could have each continued with our own growth trajectories, we realized that we had found an ideal partner in Discovia and that together we could add depth and breadth to our service offerings and client-facing teams to further benefit both client bases."

Discovia, headquartered in San Francisco, has been providing electronic discovery services to corporations and law firms engaged in litigation, ITC investigations, HSR Second Requests and internal and regulatory investigations.

"Joining Lighthouse represents a tremendous opportunity for Discovia to expand our global reach and better meet the demands of our growing client base," said Christian Lawrence, chief executive officer of Discovia. "The blend of culture similarities, complementary capabilities and increased scale allows us to quickly take our relationships and expertise to the next level." Lawrence will be Executive Vice President of the combined company, focusing on business development and thought leadership.

Not only do both companies share several similarities, but they are also leading the industry in developing SaaS solutions for corporate legal departments and law firms seeking to gain more control over ediscovery, compliance and risk management. Together, Lighthouse and Discovia will provide clients around the globe with unparalleled quality and service, and innovative applications and workflows to manage the cost of ediscovery, compliance and risk management despite increasing data volumes and data types.

Spire Capital, along with management and other investors, led this investment round. Discovia was represented by investment bank MHT Partners.

"The Lighthouse team continues to grow their client base through superior products and service offerings," said Sean White, partner at Spire Capital. "We are excited to support Lighthouse as they combine with Discovia and add additional talent, technology and customer relationships to their company."

For more information regarding this announcement, please contact info@lhediscovery.com.

About Lighthouse eDiscovery

Lighthouse eDiscovery guides clients through every aspect of ediscovery, from the simplest projects to the most complex, risky matters. Our experienced, dedicated client teams deliver with high velocity, unparalleled quality, and a pragmatic focus on lowering overall ediscovery costs. We develop highly innovative applications built on leading third-party technology, making it more effective and easier to use, and we custom-engineer solutions to specific client requirements. Our clients-aligned approach has enabled us to form long-term relationships with many of the world's leading corporations and top law firms who rely on Lighthouse to meet all of their ediscovery needs. For more information, visit www.lhediscovery.com.

About Discovia

Discovia provides electronic discovery services to corporations and law firms engaged in litigation, ITC investigations, and internal and regulatory investigations, including HSR Second Requests. Services include onsite and remote data collections, data minimization, data processing and hosting, expert application of leading technology-assisted review tools, document review management, and document productions. Discovia is one of the only ediscovery service providers to achieve ISO 27001 certification and HIPAA/HITECH compliance for data security according to third-party auditors. Discovia is the first to publish its accuracy rate – 99.7 percent, and typically achieves data culling rates of 95 percent for repeat clients. Discovia is the first ediscovery services firm to deliver a fixed-price managed services solution, enabling corporate legal departments and law firms to gain a world-class ediscovery function with complete cost predictability. For more information, visit www.discovia.com.

About Spire Capital

Founded in 2000, Spire Capital is an active and experienced private equity firm with an investment focus on lead and control investments in companies within the tech-enabled business services, media, education and communications sectors. Spire Capital leads buyout investments in its areas of expertise and believes its deep industry experience and network of relationships are invaluable in helping its portfolio companies to grow and create value. Spire Capital is investing out of its third fund and has managed over \$900 million in private equity commitments since its founding. Since inception, Spire has invested in 26 platform companies and consummated over 90 add-on acquisitions. For more information, please visit www.spirecapital.com. Spire Capital is a New York-based investment advisor registered with the Securities and Exchange Commission under the Investment Advisers Act of 1940.

About MHT Partners

MHT Partners is a leading national middle market investment bank comprised of a high-performing team uniquely qualified to serve dynamic, growth-oriented companies. They are the preeminent advisor to innovative, niche market leaders in the middle market, so whether selling a private company, seeking advice for the board of a public company, raising private equity, valuing a company, buying a company, or looking for a read on the current state of the deal and capital markets, they are the partners of choice when advice and insight matter most.

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